

CANADA'S #1 HUNTING AND FISHING NETWORK



2021 MEDIA KIT



















# SPORTSMAN CHANNEL CANADA

### 650,000 households reached across Canada

- 83% of shows produced in Canada are exclusive to Sportsman Channel
- Sportsman Channel honours Canada's
   Outdoor lifestyles and offers a blend of top
   Canadian and U.S. hunting, shooting and
   fishing shows.
- Our promotional marketing partners are a driving force in promoting NEW viewers to our channel; Outdoor Sportsman Group, Outdoor Canada and BC Outdoors magazines and websites, Western Canada's Wildlife Federations. (Fish & Game Clubs)
- Top-rated exclusive programs, including:
   Jim Shockey's Hunting Adventures; Driven
   TV; Bob Izumi's Real Fishing Show; Canada
   in the Rough; Heartland Bowhunter; Michael
   Waddell's Bone Collector; Rob Dunham's
   Magnum Reloaded; Live 2 Hunt; In Fisherman
   TV... and many more (full lineup available on request).

# FAST FACTS

A recent survey of 10,000 Canadian hunters/shooters & anglers said:

- 57% rate Sportsman Channel as the #1 hunting/fishing/ shooting channel in Canada
- **60%** said the high amount of new Canadian content is the reason they prefer Sportsman Channel
- 84% cite the ability to view exclusive Canadian content in conjunction with top US programs as the reason they prefer Sportsman Channel
- 87% said they notice product being promoted/ endorsed on the channel
- 61% watch the channel several times per week
- 57% said that seeing a product being promoted on the channel influences their purchase intent
- **68%** see advertising of related brands/products as a valuable part of Sportsman Channel.

Source: TN Marketing Survey, 2020

# DISTRIBUTION PARTNERS

Bell TV
Citywest Cable
COGECO
Eastlink
MTS Allstream
SaskTel
Shaw
Source Cable
TELUS Communications
WTC - Westport

#### MARKETING PARTNERS

Outdoor Group Media

- Outdoor Canada
- BC Outdoors
- Show Hosts and their Social Media
- Western Canada's Wildlife Federations
- Trade / Consumer Shows



Our viewers are seasoned sportsmen and women, who are individuals engaged in **Hunting, Shooting, Fishing, ATVing** and a variety of **Outdoor Activities.** 

**MALE 90** %

**OUR AUDIENCE** 

**81%** hunt

**74%** fish

**59%** are active target/sport shooters

54% watch *hunting* programming on the channel

23% watch *shooting* programming on the channel

50% watch *fishing* programming on the channel

FEMALE 10 %

AVERAGE AGE

45-55



**PROGRAMMING CONTENT:** 70% HUNTING, 25% FISHING, 5% ATV AND ADVENTURE

## SPORTSMAN CHANNEL









## **OPTION 1**

### Block Sponsorship - 3 hr block

• Opening message: 1 per show = 6

• Commercials: 2 per show= 12 total

• Promotional Drivers: 50

• Run of Network (ROS) Commercials: 50 spots

• Weekly total delivery: 118 spots

Total for 13 week Quarter:  $13 \times 118 = 1,534$ 

Total Investment: \$15,000 net

# **OPTION 2**

#### **Prime-time Commercial Placements**

• Placement of commercials within prime-time show schedules

• i.e.; Monday-Sunday 6pm-midnight AND/OR Saturday and Sunday 8am - noon

Cost: \$30.00 PER 30 Second spot

# **OPTION 3**

#### **Run of Network Commercials**

\*Placement throughout network schedule

\*No prime selection guarantees

Cost: \$10.00 PER 30 Second SPOT

Please check with your Sales Representative to confirm all block sponsorships and prime-time commercial availabilities prior to bookings

