# Outdoor Sportsman Group vs. Pursuit 1Q 2021

## OSG VIEWERS ARE NOT WATCHING PURSUIT OSG's audience is much larger than Pursuit's and while most OSG viewers do not watch Pursuit, their viewers do watch us!

#### Outdoor CHANNEL

- Delivers almost <u>5 Times More Viewers</u> than Pursuit
- Only <u>15%</u> of OUTD Viewers Watch Pursuit but <u>41% of Pursuit Viewers Watch OUTD</u>

OSG viewers, especially OUTD viewers, are not watching Pursuit but Pursuit viewers are watching OSG so advertisers can easily reach them on our networks!

#### SPORTSMAN CHANNEL

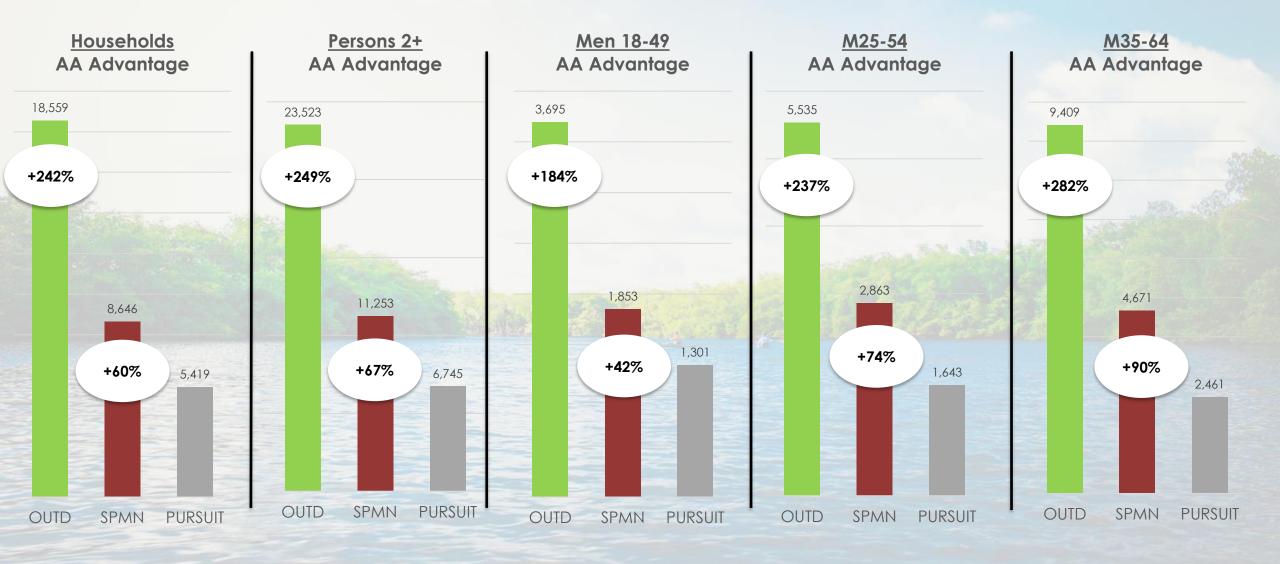
- Delivers almost <u>2 Times More</u> <u>Viewers</u> than Pursuit
  - Only <u>29%</u> of SPMN viewers
    Watch Pursuit but almost
    <u>34% of Pursuit Viewers</u>
    <u>Watch SPMN</u>

#### PURSUIT

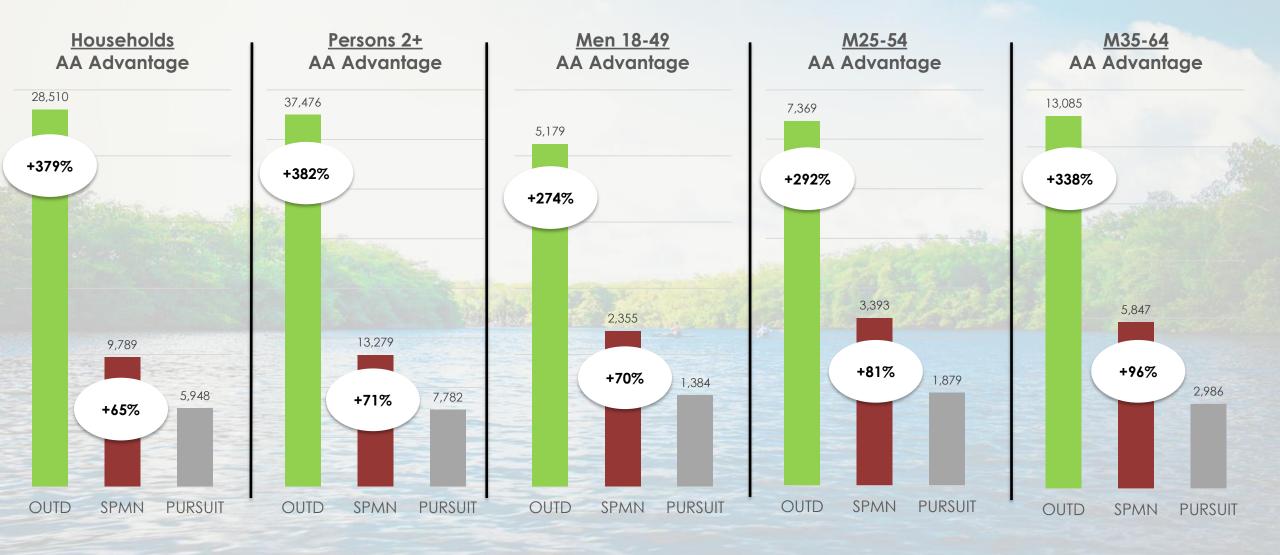
- Small Audience
  - Many of their
    Viewers are
    Watching OSG

# Nielsen data for 1Q'21 gives OSG Networks the BIG edge in viewership

## 1Q'21 OUTDOOR & SPORTSMAN BEAT PURSUIT IN <u>TOTAL DAY</u>



### 1Q'21 OUTDOOR & SPORTSMAN BEAT PURSUIT IN <u>PRIME</u>



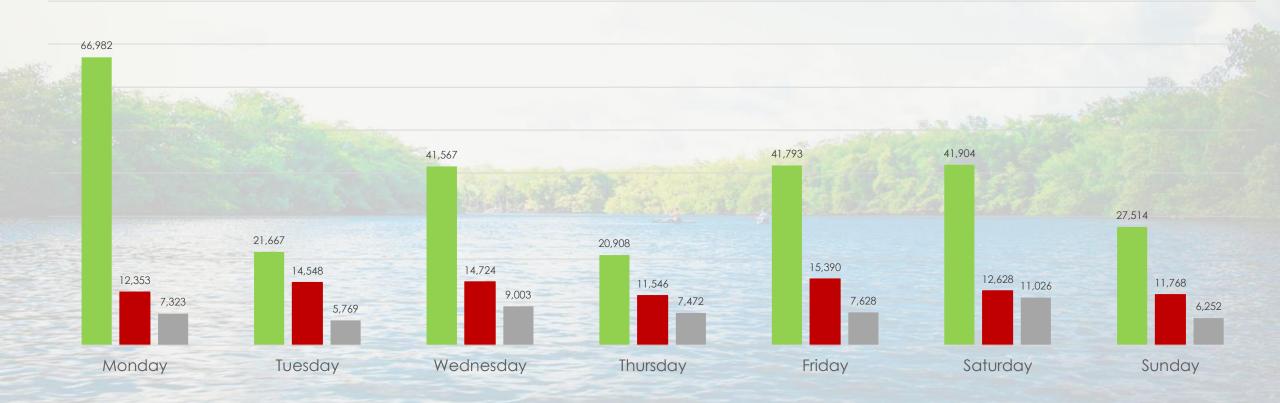
### 1Q'21 OUTDOOR & SPORTSMAN BEAT PURSUIT IN <u>WEEKEND</u>



#### 1Q'21 OUTDOOR & SPORTSMAN BEAT PURSUIT EVERY NIGHT OF THE WEEK

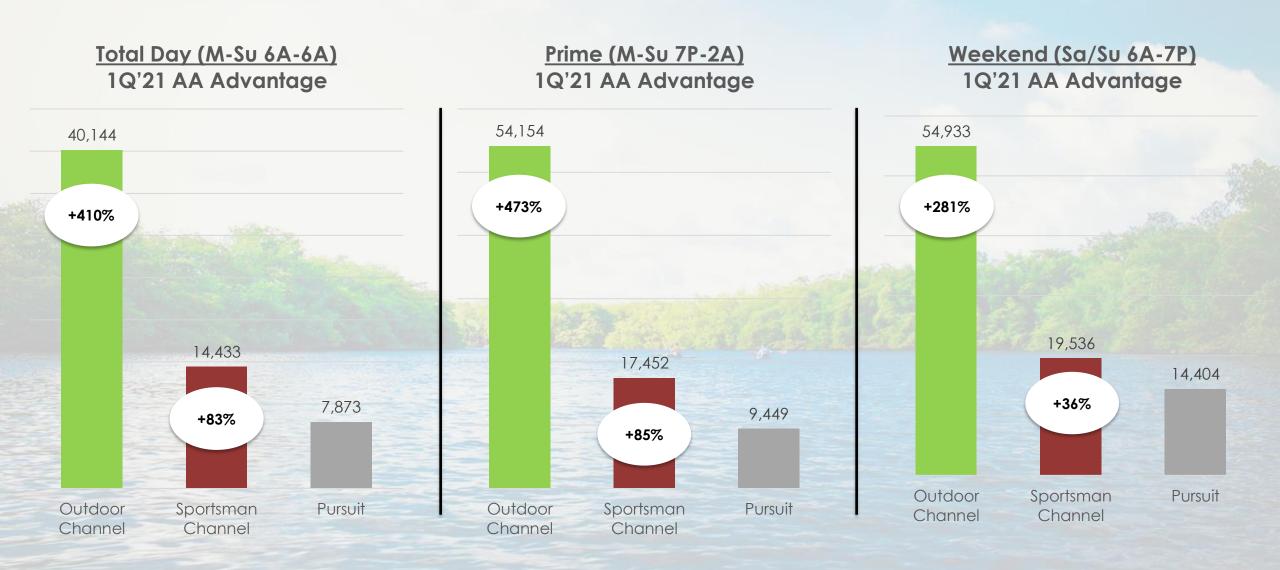
#### Prime (M-Su 7P-2A) AA by Night

Outdoor Channel Sportsman Channel Pursuit



# Comscore data for 1Q'21 also give OSG Networks the BIG edge in viewership

### **OUTDOOR & SPORTSMAN BEAT PURSUIT ACROSS KEY DAYPARTS**



Source: comScore TV Essentials; 1Q'21 (12/28/20-3/28/21); Average Audience; Data is Live +7

### **OUTDOOR & SPORTSMAN BEAT PURSUIT EVERY NIGHT OF THE WEEK**

1Q'21 Prime (M-Su 7P-2A) AA by Night

Outdoor Channel Sportsman Channel Pursuit

